



KATA COACHING & IMPROVEMENT WORKSHOP WITH DREW LOCHER

4TH-5TH JUNE 2018
MANCHESTER

TWO DAYS OF EXPERT LED TRAINING AND SIMULATIONS TO ENABLE YOU TO
APPLY KATA COACHING AND IMPROVEMENT IN YOUR ORGANISATION.

KEY LEARNING POINTS:

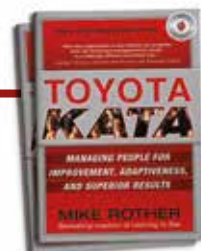
- Learn how to apply Improvement Kata and Coaching Kata in your organisation
- Help people become comfortable with change and strive for new challenges
- Make daily improvement part of an everyday habit
- Improve the problem solving and continuous improvement abilities of your people by developing your own training and coaching skills based on Kata
- Teach a systematic, scientific way of developing your associates' own solutions

Trainer:



Drew Locher

Shingo prize winning author
and international Kata expert.



Early Registration Book Offer

Register before 31st March
2018 and receive your own
free personal copy of 'Toyota
Kata' by Mike Rother.

UNLOCK THE SUCCESS OF LEAN MANAGEMENT THINKING

HABITS + ROUTINES = CONTINUOUS IMPROVEMENT

Kata expert Drew Locher takes you on a practical journey through Toyota's incredibly successful Kata managerial thinking process. Over two days of hands-on activities and simulations, learn how Kata Coaching and Improvement can turn behaviours into habits and patterns into routines in any organisation. This workshop is a unique opportunity to discover how to unlock the habits of continuous improvement and hear why Kata is so critical to Toyota's continuing success.

Learn the Kata Routines:

Over two days, you will learn the two types of Kata routines through a mix of simulation and expert-led classroom activity:

Day One: Improvement Kata - Learn to teach a simple, scientific and structured method of continuous improvement. Solve problems, improve process and results by conducting short PDCA cycles.

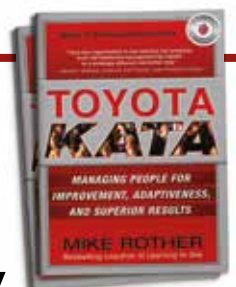
Day Two: Coaching Kata – Learn a set of coaching routines to help develop effective coaching habits. Learn the methodology of how to manage, support, monitor and initiate team-based improvement activities through instruction and simulation.

Key Learning:

- Learn Improvement and Coaching Kata through simulation activity with Kata expert Drew Locher.
- Learn the methodology of how to manage, support, monitor and initiate team-based improvement activities.
- Empower your employees, to develop scientific ways of developing their own solutions.
- Increase sustainability: learn the techniques of Toyota where daily continuous improvement becomes a habit.

The Benefits:

- Transform your management approach to coaching by encouraging, advising and mentoring colleagues through Coaching Kata.
- Use Improvement Kata to teach others and motivate your team's way of thinking and acting to drive continuous improvement.
- Develop and utilise the capability of colleagues to consistently work towards new levels of performance.
- Empower workers to handle dynamic, unpredictable situations, and make improvements every day.



Early Registration Book Offer

Register before 31st March 2018 and receive your own free personal copy of 'Toyota Kata' by Mike Rother.

WHAT IS 'KATA'?

Originating from Japanese martial arts, Kata (meaning 'form') is a routine practiced in self-defence until the activity becomes a habit.

In Lean management, Kata describes a teaching and training method in which techniques are deliberately practiced, preserved and passed on. This creates routine behaviours and problem-solving habits that allow organisations to improve continuously without having to think about it.

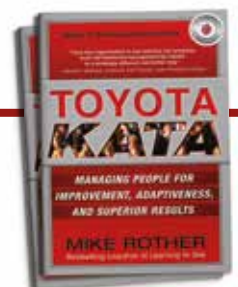
Who should attend?

- This workshop is ideal for improvement champions, Lean leaders and any professional responsible for developing and coaching people, including:
 - Enterprise leaders and managers requiring an underpinning knowledge to lead the adoption and practice of Lean management.
 - Existing Lean and continuous improvement leaders who want to lead and manage more effectively.
 - Individuals and organisations focused on creating and developing Lean leaders.
 - HR professionals charged with leadership development and involving more of their organisation's people in improvement, adaptation and innovation.

MEET YOUR TRAINER

DREW LOCHER, SHINGO
PRIZE WINNING AUTHOR AND
INTERNATIONAL KATA EXPERT.

Drew is an expert trainer on Kata, who works with professionals across the world to develop their skills in training and coaching improvement activity. In the UK, he is True North Excellence' most highly-rated trainer. His informal style and wealth of knowledge inspires, educates and provides relevant, high quality insights.



Early Registration Book Offer

Register before 31st March 2018 and receive your own free personal copy of 'Toyota Kata' by Mike Rother.

AGENDA

Day One

Monday 4th June, 09:30-17:30

Overview of Improvement & Coaching Kata

- Background
- Group activity

Introduction to Simulation

- Collect baseline metrics
- Identify opportunities for improvement

Improvement Kata - Four-Step Routine

- Understanding the direction
- Introduction to Storyboards

**Grasp the Current Condition, identifying
a Target Condition 'The PDCA process'**

Day Two

Tuesday 5th June, 09:00-16:00

The Coaching Kata

- Demonstration
- Attendees practice in conjunction with simulation PDCA cycles

Overview of Improvement & Coaching Kata

- Review proven approaches
- Developing second coaches
- Group activity and sharing

Reflections on Day Two

“10/10, a very satisfying course, very well presented, value add to my personal learning, interesting and useful.”

N. Holmes-Taylor, Production Manager, Carbolite Gero

“The use of practical KATA simulation really helped with the understanding of the theory, Drew was extremely helpful in teaching and patient in his approach”

**G. Wakefield, Senior Manager
Manufacturing Operations, Hologic**

“With his vast experience, Drew Locher clearly knows his stuff, really liked his teaching style. After the two days I now understand KATA and am able to use that I have learned.”

**C. Macpherson, Division GROWTH
Manager, Freudenberg Sealing
Technologies**

“Really enjoyed the practical team activities and learning how to use the correct language when it comes to coaching. Drew explained the theory, so it was easily understood and was very encouraging in getting people to take part in discussions”

**S. Gardner, Operations Manager,
Hycrome Europe**

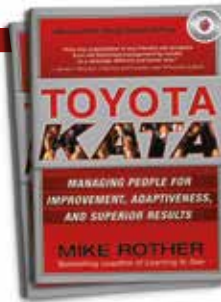
DELEGATE FEES

EARLY BIRD £895.00* +VAT/per delegate

If booked and paid before Friday 11th May 2018.

LIST PRICE £1,095.00* +VAT/per delegate

If booked and paid after Friday 11th May 2018.



Early Registration Book Offer

Register before 31st March and receive your own free personal copy of 'Toyota Kata' by Mike Rother.

Need help registering or a inquiry about group discounts? Contact **Nicola Corcos** on **0161 298 5556** or email **nicola@truenorthexcellence.com**

Delegate Details

Title	Forename	Surname	Job Title	Fees £
				£
Partner Code			Sub Total (exc VAT) £	Grand Total (exc VAT) £

Company Name	
Company Address	
	Postcode
Tel No.	Fax No.
Email	

No contract between True North Excellence Ltd. and you in respect of your attendance at the seminar/s will come into existence unless and until True North Excellence Ltd. accepts your booking by issuing an email confirmation of acceptance to you. Places are subject to availability and please note that acceptance of booking requests is entirely at the discretion of True North Excellence Ltd.

By signing this registration, I hereby confirm that I have and read understood and agree to be bound by the Terms & Conditions.

Signed	Date	Name
		Job Title

Terms and Conditions

True North Excellence reserves the right to make changes to the programme, speaker or venue should this be necessary. Please note that we might film, record or photograph all, or part of our events. Footage, photography or audio may be broadcast after the event and used in a professional context.

Cancellation Policy: Should you be unable to attend, you are welcome to field a substitute delegate. The organisers (True North Excellence Ltd.) should be informed up to three working days before the departure date. A full refund will be paid if the delegate or his company cancels in writing within 30-days of the event, minus a £100 per delegate enrolment and administration fee. Regrettably we do not provide refunds less than 30-days before the event.

Payment by BACs

Account Name: True North Excellence Ltd **Bank:** HSBC **Account Number:** 62549093 **Sort Code:** 40-45-24

Payment by Card

Please find enclosed our cheque made payable to True North Excellence Ltd. for: £

Please debit (Please tick)	Mastercard/Access	Visa	Debit Card
Name on Card			
Card No.	Security Code (CVC)	Expiry Date	/
Cardholder's Signature		Please invoice us quoting our purchase order No.	

FOUR WAYS TO REGISTER:

- 1 **Telephone:** +44 (0)161 298 5556
- 2 **Email:** nicola.corcos@truenorthexcellence.com
- 3 **Post this form to:** True North Excellence Ltd., Smithy Cottage, Stowford, Crewe, Cheshire CW1 5XP.
- 4 **Book online:** Visit the course webpage to make secure online credit card payment by visiting www.truenorthexcellence.com/courses